

BLULEADZ Managed Services Tiers Comparison

Feature	Level 1: Support	Level 2: Growth	Level 3: Accelerator
Description	Access certified HubSpot trainers for consulting, training, and basic support.	Get HubSpot tasks completed by certified experts with clear SLAs.	Develop and implement ongoing strategies to maximize your HubSpot subscription.
Pricing	Starting at \$500/ month	Starting at \$1,750/ month	Starting at \$5,250/ month
Kickoff Call	Standard kickoff call	45-minute discovery session	60-minute discovery session
Ticket Submissions	Portal submissions only	Portal submissions only	Portal submissions for ad-hoc items; team submits tickets for approved strategies
Meetings	No standing meetings; on- demand only	No standing meetings; biweekly/ monthly on request	Biweekly 60-minute meetings for strategy, consulting, training, and tasks
SLA	N/A	48 hours for task queue placement (longer for dev tasks)	24 hours for task queue placement
Service Approach	Training and consulting sessions or basic support	Task execution with basic guidance on service items	Strategy development, consulting, task execution, 20% of points for ad-hoc tasks
Limitations	No HubSpot task implementation	Lite development tasks only; complex dev tasks require separate projects	Strategies are not tied to metrics; outcomes not guaranteed